



OUR MAUI PARADISE, LLC



December 6, 2003

Mr. James B. Foster, Realtor-Principal Broker
Chase N Rainbows Real estate
P. O. Box 10398
Lahaina, Maui, HI 96761

RE: KAA NAPALI ROYAL L102

Aloha Jim:

Our recent purchase of a vacation rental condominium at the Kaanapali Royal was one of our most pleasant real estate experiences. Brenda and I both want to express our appreciation for the professional manner in which our transaction was handled.

This was our first real estate purchase conducted almost exclusively over the internet. From the very beginning when you responded promptly to our e-mail request for information until the time we closed, your service was exceptional. Even with the time difference between Maui and Idaho, it seemed we were never left waiting for a reply.

We were particularly impressed with the data you compiled on various units, giving us a knowledgeable basis on which to make our offer. The countless hours you spent preparing information and offers prior to our visit in July allowed us to be in a position to view and select a unit within our 5-day visit to Maui. Your knowledge with 1031 Exchange transactions was helpful in keeping us on track and making it possible to accomplish the purchase within our limited time frame. During our short visit you made arrangements for financing, closing, inspections, repairs, and a rental/management company for our investment.

Jim, you have a way of making your clients feel like they are the only person you're working with at the time and our endless questions and requests were always responded to in a manner that made us feel like we were your most valuable customer.

On behalf of the Johnsons & Fulfers -- Mahalo, and we look forward to working with you again.

OUR MAUI PARADISE, LLC

Sandra Johnson



Located in the heart of the Kaanapali Resort, Our Maui Paradise is within a 5 minute walk of golfing, shopping, dining, beach activities and all of the major Resort hotels.

P. O. Box 388
Star, ID 83669

208-371-5546
ourmauiparadise@earthlink.net